
Looking for an intern and a working student!

ABOUT ALGONAUT

[Algonaut](#) is a Berlin-based StartUp founded in 2021 by 5 friends with the vision, to develop the tools of the 21st century with which people can understand, interpret, and make sense of data. We always try to put people at the centre and don't just want to automate blindly. Our aim is always to be at the cutting edge of research in statistical and machine learning. We want to apply concepts and methods from research to real-world problems in order to solve them. We are united by our belief in properly executed work with data and properly implemented models, because we are convinced that this will lead to more sustainable predictions in the long term through Machine Learning and Artificial Intelligence.

We are currently implementing various machine learning and data science projects across the country. These range from hard statistics, to the implementation of predictive models in productive live environments, to the fine-tuning of NLP models.

For our office in Berlin Neukölln, we are looking for an intern or working student (m/f/d) in the area of business development.

YOUR TASKS

As a reinforcement of our business development team, you will mainly work in sales and strategy. You will work directly with the founders. At the same time, we are still a young company and want to encourage every person to be actively involved in the development of Algonaut. Algonaut is still young and your tasks can therefore be very diverse, which is why you will get a wonderful insight into how start-ups develop in the early stages. Among other things, your tasks include:

- You work on the strategic direction of Algonaut.
- You will analyse new markets and develop a go-to-market strategy.
- You design and manage campaigns to acquire new customers
- You qualify and acquire potential customers in telephone calls and mailings
- You develop sales promotion and customer retention strategies
- You design and create sales support material
- You support the initiation of contracts with major customers
- You create databases & research potential new customers

WHAT SHOULD YOU BRING WITH YOU?

- You find the field of data science exciting and the possibilities and insights that can be drawn from data fascinate you
- You are a "digital native" and have an excellent command of Word, Excel and PowerPoint
- You have good communication skills and a customer-oriented way of working
- You are proactive, self-organised and entrepreneurial - you bring in your own ideas
- You have excellent analytical skills to deal with complex issues
- You have a good command of German at C2 level and speak fluent English
- You ideally already have experience with WordPress or similar platforms
- You speak fluent English
- Reliability and a structured way of working
- Nice-to-have: programming skills in Python



WHAT WE OFFER YOU

- Contract for 2-6 months, 75%-100% (working student 20% - 40%, long-term)
- Direct collaboration with the founders of Algonaut
- Insight into all departments of the company
- Dynamic team that is passionate about what they do
- A steep learning curve and a varied work environment
- Exciting insights into data science projects all over Germany
- Nice office in Berlin Neukölln with drinks, fruit and great atmosphere
- Work in the office and remotely possible
- Work equipment (Macbook, etc.)

Sounds interesting? If you are looking for professional experience in an innovative start-up where you have the opportunity to help shape the future of Algonauts with your work, then apply with cover letter, CV and relevant references at info@algonaut.com.

DISCLAIMER

We live diversity. We strive to create an inclusive and supportive work environment. We strongly believe that a diversity of backgrounds and perspectives strengthens our team and our work. As an equal opportunity employer, we make all hiring decisions without regard to age, national origin, ethnicity, religion, creed, gender, sexual orientation, disability, or any other characteristic protected by law.

